

RFP No: IN /IWAI/ 466874 /GO/ RFB_1
 CPPP Tender ID : 2025_JMVP_ 847143_1

Pre-Bid Clarifications for Pre-Bid Meeting held on 19.02.2025

Work Description :- Procurement of Cutter Suction Dredgers & Ancillary Units (Work Boats & Accommodations Boats)

File Reference : IWAI/WB/NW1/14/20/2024

S No	Page no	Reference Title Clause No	Clause Description	Bidders query	Response by IWAI
1.	3,4	Clause 4 (Tender Submission Last Date)	Last Date of Bid Submission is 17.03.2025	Request to Extend the date till 17.04.2025	Bidder shall be provided 28days after uploading of pre-bid replies
2.	4	Clause 4 (Tender fee)	Tender fee (non-refundable) inclusive of GST INR INR 6000.00	Request for Waiver of Tender Fee being a PSU's/Govt Organization.	Bids should accompany the Tender fees Rs.6000.00 or USD 100.00 or EURO 70.00
3.	4	Clause 2 (Delivery of equipment)	Phase-I : Two CSD + 2 Work Boats+2 Accommodation Boats within 12 to 14 months Phase-II : Two CSD +2 Work Boats + 2 Accommodation Boats within 14 to 18 months	Revision of Delivery Schedule as Phase-I : Within 18 to 24 months. Phase-II : Within 24 to 30 months.	Phase-I : Two CSD + 2 Work Boats+2 Accommodation Boats within 12 to 18 months Phase-II : Two CSD +2 Work Boats + 2 Accommodation Boats within 18 to 24 months
4.	33	Section II. Bid Data Sheet (BDS), ITB 4.1, Page 33	Bids from consortium are acceptable and shall be treated the same way as that of JV mentioned in the bidding documents	Kindly let us know the process for consortium with foreign supplier, being lead bidder is an Indian company.	Kindly refer Section-II, Bid Data Sheet, Clause ITB-4.1, provides the details required for JV or JV Consortium. The joint venture agreement should define precisely the division of assignments to each member of JV All members of JV should have active participation in the execution during the currency of the contract. This should not be varied/ modified subsequently without prior approval of the Employer
5.	33	ITB 4.1	b. it is not mandatory to get the JV Registered, interested bidders are requested to submit a JV Agreement duly notarized in India or by Indian Embassy in their Country.	Kindly clarify, if a JV or Consortium Notarized in India would be sufficient or it has to be duly notarized by Indian Embassy in respective foreign country as suggested by this clause.	Kindly refer Section-II, Bid Data Sheet , Clause ITB-4.1, provides the details required for JV or JV Consortium.

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			<p>a. Maximum number of members in the Joint Venture (JV) shall be: (Three) 3. b. It is not mandatory to get the JV registered, interested bidders are requested.</p>		<p>In case the Lead Partner is the Foreign Vendor, it should be signed in their country.</p>
6.	33	ITB 4.1	<p>a. Maximum number of members in the Joint Venture (JV) shall be: (Three) 3.</p>	<p>Can a JV be formed between sister companies, for eg, between IHC Beavers and IHC India, with IHC Beavers being the lead.</p>	<p>Yes; Maximum number of members in the Joint Venture (JV) shall be - (Three) 3. For similar works experience of parent company / subsidiary / sister Company of the Bidder shall not be considered unless the parent company / subsidiary / sister company is part of the JV / Consortium participating in the Bid.</p>
7.	5	Clause 8 (Bid Security)	<p>Bid security of the amount of Rs.3.1016 Cr</p>	<p>Request for Waiver of Bid Security/EMD Amount being a PSU's/Govt Organisation participating against requirement floated by another Govt Organisation.</p>	<p>Bids should accompany the Bid Security of INR 3,10,16,000.00 or USD 364,895.00 or EURO 340,835.00</p>
8.	21	Clause 19.1 & several related Clauses	<p>Bid Security: The Bidder shall furnish as part of its bid, either a Bid-Securing Declaration or a bid security, as specified in the BDS, in original form and, in the case of a bid security. In the amount and currency specified in the BDS.</p>	<p>As written " The Bidder shall furnish as part of its bid, either a Bid-Securing Declaration or a bid security." We respectfully request clarification from the tender authority regarding whether a bidder can submit only a Bid-Securing Declaration, without the requirement of submitting a Bank Guarantee (BG), Demand Draft (DD), or any payment towards bid security.</p>	<p>Yes, Bid Security can also be Submitted as " Bid Security Declaration Bond / Insurance Surety Bond "</p>
9.	37	Clause 19.1 BID Security & several related Clauses	<p>A Bid Security shall be required in the form of an unconditional Bank Guarantee. The currency and amount of the Bid Security shall be: - INR 3,10,16,000.00 or USD 364,895.00 or Euro 340,835.00</p>	<p>Kindly note as per Office Memorandum, No. F/1/1/2022-PPD dated 2nd Feb, 2022 issued by Ministry of Finance, Govt. of India, Insurance Surety Bonds have been included as Security Instrument and are</p>	<p>Yes, Bid Security can also be Submitted as " Bid Security Declaration Bond / Insurance Surety Bond "</p>

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			<i>In case, the Bid security shall be in the form of a Bank Guarantee as per format attached or through e-Bank Guarantee or Demand Draft or Online Cash Transfer the Bank Guarantee issued in paper shall become operative only when the Bank Guarantee advice transmitted through SFMS is advised to the Beneficiary by the Advising Bank.</i>	<i>treated equally enforceable and legal instrument as Bank Guarantee. Even Major port Authorities, NHAI, PSUs are allowing Insurance Surety Bond as a financial instrument for the securing bid-security & performance security similar to Bank-Guarantee. We thus kindly request you to accept Insurance Surety Bond for the EMD apart from other mode of EMD acceptance similar to Bank Guarantee.</i>	
10.	37	ITB 19.1	<i>A Bid Security shall be required in the form of an unconditional Bank Guarantee. The currency and amount of the Bid Security shall be: - INR 3,10,16,000.00 or USD 364,895.00 or Euro 340,835.00 In case, the Bid security shall be in the form of a Bank Guarantee as per format attached or through e-Bank Guarantee or Demand Draft or Online Cash Transfer The Bank Guarantee issued in paper shall become operative only when the Bank Guarantee advice transmitted through SFMS is advised to the Beneficiary by the Advising Bank Bank details are as given below: Advising Bank: CANARA BANK Bank Account no.: 87781010014534 IFSC Code: CNRB0018778; Name of beneficiary: IWAI FUND Jal Marg Vikas Branch name: Morna - Sector 18, NOIDA Address: B 16 /17, Ground Floor,</i>	<i>Please clarify Bid security shall be provided by either of consortium members</i>	<i>May be Submitted as per the JV / Consortium Agreement of the Participating members of the bid</i>
11.	39	ITB 25.1	<i>The Opening of Technical Bids shall be done on, Date: 17.03.2025 Time: 15. 30 Hrs IST</i>	<i>Extend the Bid submission date by 6 weeks</i>	<i>Bidder shall be provided 28days after uploading of pre-bid replies</i>

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12.	40	ITB 34.6 & several related Clauses	<p>The delivery shall be affected in phases as under and overall completion shall be within 18 months.</p> <p>Phase-I: Two CSD + 2 Work Boats+ 2 Accommodation Boats within 12 to 14 months</p> <p>Phase-II: Two CSD +2 Work Boats + 2 Accommodation Boats within 14 to 18 months</p>	<p>No. IN-IWAI-445498/GO/RFP) for the procurement of Dredger Ancillary Units (6 Work Boats + 6 Accommodation Boats) to be delivered in 3 phases over a 20-month period, we would like to highlight that the current tender involves a more complex requirement of 12 marine crafts, including 4 CSDs. We know the complexity of Manufacturing the CSDs compared to the workboats and accommodation boats, it is anticipated that the CSDs will require a longer manufacturing duration. Specifically, the supply for this lot (4 CSDs, 4 Work Boats, and 4 Accommodation Boats) includes delivery points in Varanasi and Patna. We respectfully request an extension of the delivery period to 18 months for Phase I and 24 months for Phase II, with each phase consisting of 2 CSDs, 2 Work Boats, and 2 Accommodation Boats.</p>	<p>Phase-I : Two CSD + 2 Work Boats+2 Accommodation Boats within 12 to 18 months</p> <p>Phase-II : Two CSD +2 Work Boats + 2 Accommodation Boats within 18 to 24 months</p>
13.	42	Margin of preference		<p>In the event IHC participates under Category (A) group, (page 42 of 157) Section-III "Evaluation & Qualification Criteria"(ITB-33) what would be the economic advantages.?</p>	<p>Please refer to the Margin of Preference as defined in Section-III Evaluation and Qualification Criteria.</p>
14.	43	Section-III Technical Part 1.1A	<p>The Bidder shall be a manufacturer, (Original Equipment Manufacturer) who has experience and satisfactory performance record for the design, construction, manufactured, supplied, erected and commissioned equipment of the same or similar type and capacity during last seven (7) years (Calendar year 2017 to 2024). Or their Authorized supplier in India.</p>	<p>Please increase the period to 12 years</p>	<p>No Change . The Bidder shall have the experience and satisfactory performance record for the design, construction, manufactured, supplied, erected and commissioned equipment</p>

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					<i>of the same or similar type and capacity during last seven (7) years</i>
15.	44	Section-III Technical Part 1.1b	<i>The Bidder shall be a manufacturer, who has designed, manufactured, supplied, erected and commissioned equipment of the same or similar type* and capacity of same or higher capacity or All.</i>	<i>IHC - This point may please be modified as follows: in order to avoid misunderstanding / misinterpretation. "The bidder shall be a manufacturer, who has designed, manufactured, supplied, erected and commissioned "dredgers " and supplied Ancillary units (work boats Accommodation boats).</i>	<i>Similar work is revised as " Design, Construction & Supply of Dredging units consisting of Cutter Suction Dredger and Ancillary Units (Tug and Accommodation boats) with same or higher capacity including self-propelled inland/ seagoing crafts and inland and self- propelled vessels"</i>
				<i>VOSTA - Please increase the period to 12 years</i>	<i>No Change</i>
16.	44	Section-III Technical Part 1.1b	<i>The Bidder should have successfully completed "Similar Works" of Building of various types of New IV Dredger in previous 8 years before the last date of the Bid submission as per the criteria specified below:</i>	<i>The Bidder should have successfully supplied & commissioned "similar type of Dredger(s)" and Ancillary units (Work boats+ Accommodation Boats) instead of "similar goods/equipment " during the last(7 (seven years prior to the date of Bid submission of Bid.</i>	<i>Similar work is revised as " Design, Construction & Supply of Dredging units consisting of Cutter Suction Dredger and Ancillary Units (Tug and Accommodation boats) with same or higher capacity including self-propelled inland/ seagoing crafts and inland and self- propelled vessels"</i>
17.	44	Section III Bid Evaluation & Qualification Criteria	<i>In case of a Joint Venture, the lead member should meet at least 50% of the qualification requirement and the total of qualification requirements should be met by adding the qualifications of all members of JV.</i>	<i>In case of a Joint Venture, the total of Qualification requirement should be met by adding the qualifications of all members of JV.</i>	<i>In case of Joint Venture, the total of the Qualification requirements should be met by adding the qualification of all the members of JV.</i>
18.	45	Section-III Evaluation & Qualification Criteria. (Page 45)	<i>(III) Past Experience in Similar supplies (*Work Experience) A.1 (a) 3 similar completed services each costing not less than the amount equal to INR Rs 62.03 Crs Or USD 7.297 million or Euro 6.816 million each - OR</i>	<i>Kindly clarify, Work Experience shall be Considered by adding the experience of consortium members</i>	<i>In case of Joint Venture, the total of the Qualification requirements should be met by adding the qualification of all the members of JV.</i>

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			<p>(b)2 similar completed services each costing not less than the amount equal to INR 77.54 Crs Or USD 9.122 million or Euro 8.520 million each .. OR</p> <p>(c)1 similar completed service costing not less than the amount equal to INR 124.06 .00 Crs Or USD 14.. 595 million or Euro 13.633 million each OR</p> <p>(d)T hree (3) no equipment's supplied in last 5 Yrss.</p> <p>Note: The value of the "Completed Services " considered by the Bidders shall be rounded off to the nearest two digits</p>		
19.	44 & 48	<p>Section-III PQR, Financial Capability Page No. 44</p> <p>Sec-III, Clause: C Page No. 48</p>	<p>In case of a Joint Venture, the lead member should meet at least 50% of the qualification requirement and the total of qualification</p>	<p>After a thorough review of various clauses in the tender, it is observed that JV/ Consortium/ Association members can appoint one party as the lead member, granting them the authority to bind the joint venture, consortium, or association for the entire contract duration. [Ref. GCC Clause 6.1, Page 108].</p> <p>We kindly request the tender authority to amend certain clauses accordingly.</p> <p>In case of a Joint Venture, the lead member should meet at least 50% of the qualification requirement and the total of qualification requirements should be met by adding the qualifications of all members of JV. And all partners together shall meet with 100% of the Post Qualification's requirements. The JV firms shall be jointly and severally responsible for the contract.</p> <p>Eliminating the highlighted section will align all tender clauses with JV requirements,</p>	<p>In case of Joint Venture, the total of the Qualification requirements should be met by adding the qualification of all the members of JV.</p>

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				<i>ensuring overall clarity for submitting a competitive bid as a JV, Consortium, or Association</i>	
20.	46	Section-III - III Documentary Evidence	<i>The Bidder shall meet the Qualification Criteria of executing "Similar Works" of the value as mentioned above</i>	<i>under "Documentary Evidence" 2nd line " for executing the similar works" may be amended as "building similar type of dredgers and supply of Ancillary units (Work Boats + Accommodation Boats)</i>	<i>Similar work is revised as " Design, Construction & Supply of Dredging units consisting of Cutter Suction Dredger and Ancillary Units (Tug and Accommodation boats) with same or higher capacity including self-propelled inland/ seagoing crafts and inland and self- propelled vessels"</i>
21.	47	Section-III - Bidder is not manufacturer:	<i>The Bidder (Authorized representative of the Manufacturer) shall demonstrate that bidder, has been in the business of supplying of Vessels , Barges, Tugs during past Five (5) years and has supplied and Serviced the supplied equipment during the period.</i> <i>To demonstrate this, the bidder shall furnish Performance Statement for last Five(5) years- as per Performa for Performance Statement.</i>	<i>Similarly, the last para of page 47 may also be amended as follows: The Bidder (Authorized representative of the Manufacturer) shall Demonstrate that bidder, has been in the business in supplying dredgers of similar type or higher capacity during the past Five (5) years and has supplied and serviced the supplied dredgers during the period.</i>	No Change
22.	47	Section-III - Bidder is not manufacturer:	<i>If Bidder is not manufacturer:</i> <i>If a Bidder is not a manufacturer, but is offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section IV, Bidding Forms), the Manufacturer shall demonstrate the above qualifications and the Bidder shall demonstrate that it has successfully completed at least two (2) contracts of similar goods in the past (5) years.</i>	<i>Under (B) If bidder is not manufacturer:</i> <i>Pls amend last line of first para "that it has successfully completed at least two (2) contracts of similar goods" may be amended as "executed at least two (2) contracts for supply of dredgers" & Ancillary Units (Work Boats+ Accommodation Boats).</i>	<i>Similar work is revised as " Design, Construction & Supply of Dredging units consisting of Cutter Suction Dredger and Ancillary Units (Tug and Accommodation boats) with same or higher capacity including self-propelled inland/ seagoing crafts and inland and self- propelled vessels"</i>
23.	48	Section-III Evaluation & Qualification	C. In Case of Joint Venture:	<i>In case of a Joint Venture, the total of Qualification requirement should be met by</i>	<i>In case of Joint Venture, the total of the Qualification requirements should</i>

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		<i>Criteria.</i>	<i>Bidders quoting as Joint Venture meeting with the above requirement in together in full, can also be considered provided: In case of a Joint Venture, the lead member should meet at least 50% of the qualification requirement and the total of qualification requirements should be met by adding the qualifications of all members of JV. And all partners together shall meet with 100% of the Post qualification's requirement. The JV firms shall be jointly and severally responsible for the contract</i>	<i>adding the qualifications of all members of JV.</i>	<i>be met by adding the qualification of all the members of JV</i>
24.	51	FINANCIAL PART	FINANCIAL PART <ul style="list-style-type: none"> • Margin of Preference (ITB 37) – Is Applicable • Evaluation (ITB 30, 31, and 34) • Evaluation Criteria (ITB 30.1 & ITB 34.5) 	<i>Please clarify, the mentioned clause ITB 37 clause is not available in the Tender Document.</i>	<i>May be read as ITB-33</i>
25.	52	Section-III Evaluation & Qualification Criteria.	<p><i>(c) Cost of major Replacement components, mandatory spare parts, and service The list of items and quantities of major assemblies, components, and selected spare parts, likely to be required during the initial period of operation (namely, two years or the period specified in the BDS Sub Clause 16.4 as appropriate, is in the List of Goods).</i></p> <p><i>(ii) An adjustment equal to the total cost of these items, at the unit prices quoted in each bid, shall be added to the bid price, for evaluation purposes on</i></p>	<i>Kindly clarify us whether to consider period for 2 years or 1 year. Also, we would like to know the prices consider for the above period will be part of evaluation criteria and purchase order issued. Kindly elaborate more on this to avoid ambiguity while submitting the bid.</i>	<i>The bidders shall supply the set of Mandatory Spares are Spares recommended by the Bidder to maintain the Equipments. However, for long term usage Bidder shall provide the details of the spares parts list along with the Printed rate list to be provided with the Financial Bid folder. And the same shall not be considered for the purpose of Evaluation.</i>
26.	60	Section IV Bidding Forms	<i>Declaration for claiming Tax /Duty Exemption</i>	<i>Please confirm regarding availing deemed export benefits and providing PAC (Project Authority Certificate) for the same.</i>	<i>No - PAC (Project Authority Certificate) will be issued by IWAI</i>
27.	62	<i>Bill of Quantity (Page 62), 1.2,2.2 & 3.2</i>	<i>Mandatory Spares for four no CSD's</i>	<i>1. Mandatory Spares for four unit/numbers/ system CSD's (i.e in place of 'no' please revise with Units/Items)</i>	<i>Refer revised BoQ</i>

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				2. Please clarify Provision for the following items are not mentioned in the BOQ. Custom Duty & Transportation Custom Duty at Port of Import Others – (Registration , Insurance , Etc)	
28.	84	Work Boat		The work boat has no crane specified, so it is a normal boat with pulling and pushing capability. Please confirm our understanding	Refer Section VII Part B Technical Specifications for Work Boats Clause 3 (f)
29.	86	Section VII Schedule of Requirement	Part-B Technical Specifications for Work Boats S. No 4. (10) Main Engines- not less than 2x200 kw (Conventional propulsion System with Kort nozzle)	Kindly specify the propulsion of the Tugs if it is to be with Azimuth, Thrusters/ SRP or conventionally Propelled/ fixed pitch Propulsion	Azimuthal Steerable Rudder Propulsion shall be provided.
30.	62	BOQ		We request that if the Bid can have two individual packages comprising the Dredgers in one and the ancillary crafts that is the (Work Boats & Accommodation Boats) in another, this is to facilitate participation of Dredge Manufacturer & Shipyards Separately and individually for the crafts respectively.	Refer revised BoQ
31.	135	GCC 16.1.4	Payments towards INR (Indian Rupee) : Payments towards INR (Indian Rupee) to the Indian Representative of the Foreign Bidder, shall be as per Cost quoted in BOQ against each activity, viz Ø Custom Duty & Transportation Ø Custom Duty at Port of Import Ø Transportation & Delivery at Kolkata Ø Transportation & Delivery at Guwahati Ø Others –(Registration , Insurance , Etc) Ø Manning for Operations of Vessel during defect liability period (DLP) Ø Amount of GST	BOQ of the tender is not provisioned with all the activities mentioned please revise the BOQ accordingly.	Refer revised BoQ Payments towards INR (Indian Rupee) : Payments towards INR (Indian Rupee) to the Indian Representative of the Foreign Bidder, shall be as per Cost quoted in BOQ against each activity, viz ➤ Custom Duty & Transportation ➤ Custom Duty at Port of Import ➤ Transportation & Delivery at Varanasi ➤ Transportation & Delivery at Patna ➤ Transportation & Delivery at Sahibganj

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			<i>Bidders to note : All the relevant Documentations cum credentials towards the Indian Representative shall be submitted with the Technical Bid along with Bank Details.</i>		<ul style="list-style-type: none"> > Others –(Registration , Insurance , Etc) > Manning for Operations of Vessel during defect liability period (DLP) > Amount of GST
32.	88	SPARES		<i>Can IWAI explain in detail on the spares , or give a list of spares for our better understanding.</i>	<i>Bidder to propose the Spare list required for their machine and to provide the printed price list for IWAI's references. And not to be considered for any evaluations</i>
33.	89	Section VII Schedule of Requirement	<i>Part-B Technical Specifications for Work Boats 12. Original Certificate The vessel will be registered at Kolkata with the IWT Directorate, West Bengal</i>	<i>Registration in Kolkata and supply in Varanasi, Patana , Sahibganj. Please clarify</i>	<i>Place of Registration shall be at Kolkata/ designated ports of registry in India.</i>
34.	97	Accommodation Boat		<i>Is the accommodation barge self-propelled or not? (since there is no engine mentioned in the specs) please clarify</i>	<i>Yes; the Accommodation Boat shall not be self-propelled.</i>
35.	137	ITB-35.4 GCC-18.1 & Several Related Clauses	<i>The Performance Security of shall be submitted in two separate Bank Guarantees in the Standard Form of Bank Guarantee of the Employer as detailed here under. valid up to 60 days after the date of completion of performance obligations including warranty obligations. 1. The Performance Security amount is 5% percent of the Contract Amount. 2. Environmental, Social, Health and Safety (ESHS) Performance Security amount is 1.5 Percent of Contract Amount.</i>	<i>Similar to provision of the EMD in form of Insurance Surety Bond . The performance security shall be secured with other financial instrument i.e. Insurance Surety Bond. The ref. Sl. no.2 of attachment and recommendations of said office memorandum from Ministry of Finance Govt. of India.</i>	<i>Yes, Performance Security & ESHS Security can also be Submitted as "Insurance Surety Bond "</i>
36.	138	GCC: 18.3	<i>If required, the Performance Security shall be in the form of " Bank Guarantee" issued by a Nationalized/Scheduled Bank of India or a</i>	<i>We request the tender authority to allow that any member of JV/Consortium (regardless of Lead-Member) can submit the Bid Security, Performance security, ESHS Performance</i>	<i>Performance security, ESHS Performance Security and advance Payment Security etc may be Submitted as per roles &</i>

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			<i>reputed Foreign Bank having a corresponding Bank in India. In case of a foreign bidder.</i>	<i>Security and advance Payment Security etc. in any acceptable form. This will enhance the wider participation for the tender and will allow the bidders to give more competitive bid.</i>	<i>responsibilities defined in the JV Agreement submitted along with the Bid</i>
37.	138	GCC-18.1 Performance Bond	<i>The performance security and the ESHS performance security, of a Joint Venture shall be in the name of the Joint Venture specifying the names of all the members or in the name of Lead member.</i>	<i>We request the tender authority to allow that any member of JV/Consortium (regardless of Lead-Member) can submit the Bid Security, Performance security, ESHS Performance Security and advance Payment Security etc. in any acceptable form. This will enhance the wider participation for the tender and will allow the bidders to give more competitive bid.</i>	<i>Performance security, ESHS Performance Security and advance Payment Security etc may be submitted as per roles & responsibilities defined in the JV Agreement submitted along with the Bid</i>
38.	142	GCC 28.3 & 28.3.1 DLP / MANNING & OPERATION	<i>Supplier shall provide required manpower for operation of vessel as per IV-Act 2021 during the defect liability period and shall undertake normal routine maintenance, cleanliness, proper mooring & berthing, shifting due to change in river course etc., for safety and serviceability of vessels by providing requisite manpower round the clock.</i>	<i>Explain manning during defect liability period. Is it the complete manning during the warranty period, Pls clarify</i>	<i>Refer GCC clause 28.3.1. During the DLP the required Manning as per IV Act 2021 for O&M of dredging unit i.e. Dredger, Tug and Boats shall be provided by the bidder</i>
